Turning Everyday Spaces
Into Extraordinary Places
Historic shifts

New smart building technologies and tools, a renewed focus on sustainability, and monumental changes around occupant and employee experiences have resulted in industry disruption that is impacting how organizations all over the world design, build, use, and think about physical space.

Enterprises across industries seek to address three strategic objectives in their built environments:

- **Employee Health & Wellbeing**
  - 76% of employees globally are looking for flex in where they work, while 93% want flex in when they work.\(^1\)

- **Decarbonize Real Estate Portfolio**
  - 91% of business leaders believe their companies have a responsibility to act on ESG imperatives.\(^2\)

- **#1 Priority**
  - Real estate executives ranked cost reduction as their number one priority over the next three years — looking to optimize costs on energy, maintenance and rationalize space and spending.\(^3\)
A proptech leader at the intersection of people, space, and work

Enlighted adds value to corporate real estate managers, facility managers, sustainability professionals, C-suite, and even to employees and occupants. We offer environmental IoT sensors and lighting controls that connect to intelligent workplace experience apps, offering scalable solutions for the full spectrum of building, space, and productivity needs.
Complex challenges, complete solutions

**Space Optimization**

**Challenge:**
How to improve efficiency, support health and safety best practices, and address shifting perceptions of how space is used for work?

**How we help:**
Minimize risks and help occupants feel safe and productive in collaborative spaces while optimizing use of space investments for better performance.

**Operational Efficiency**

**Challenge:**
How to boost productivity and efficiency to stay competitive while addressing changing dynamics and expectations about the value of physical workplaces?

**How we help:**
Reduce operating costs and realize optimal space management efficiencies through data-driven insights, all which can offset the cost of new technology investments.

**Workplace Productivity**

**Challenge:**
How to navigate higher degrees of risk while optimizing operating costs, making planning decisions, and balancing accessibility and utilization needs?

**How we help:**
Ensure business continuity by improving efficiency and increasing productivity of employees, processes, and assets while enhancing workplace culture.

**Environmental, Social & Governance (ESG)**

**Challenge:**
How to connect everyday work with purpose-driven, positive impact to reach sustainability goals and improve talent recruitment efforts?

**How we help:**
Save, repurpose energy, optimize resource use, and reduce carbon footprint.

With the Enlighted platform from Siemens, we will drive the digital transformation of our workplace environment and enable our employees to plan their workday based on their own preferences.

— Jan Altersten
CEO
A self-learning ecosystem blends space, occupancy, and movement data

By blending building IoT data and workplace experience data, Enlighted creates an adaptive cycle of dynamic business intelligence that gets smarter over time.

With business intelligence, Enlighted can understand how space is intended to be used, how space is actually being used, and the optimal ways space could or should be used – all on a single platform.
Solutions for maximum positive impact

Our suite of intuitive, connected apps and services are best-in-class to operate, orchestrate, and optimize space.

**Space Intelligence**
- Future-proof buildings with modern sensor technologies and enable software-driven lighting for deep insights.
- Data Services
- Lighting Solution
- IoT Infrastructure
- Location Intelligence

**Sustainability Solutions**
- Empower organizations with technology to transform spaces into regenerative places.
- Lighting Control
- HVAC Integration
- Space Utilization
- Energy Management
- Environmental Controls

**Workplace Essentials**
- Create positive workspace interactions for occupants.
- Flexible Spaces
- Touchless Office
- Corporate Amenities
- Safe Return

**Value Services**
- Help customers accelerate their initiatives, leverage our extensive expertise, and integrate with new third-party solutions.
- Support Services
- Business Intelligence
- Integration & Implementation
Regenerative and future ready

Environmental IoT and lighting controls to create responsive, future-ready built environments

Energy Management
- Software-defined, multichannel lighting
- Heating & cooling
- HVAC integration

Space Utilization
- Portfolio rightsizing
- Workflow optimization

Safety & Security
- Smart surveillance
- Emergency response

Location Services
- Locate people & things
- Wayfinding
- Process efficiency

Enlighted

5M+ Sensors installed
MOTION
POWER
BLUETOOTH
LIGHT
TEMPERATURE
The Enlighted Platform provides the ideal foundation companies need to successfully achieve digital transformation, gleaning unprecedented insights in how to design, build, and use physical space.

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**The Enlighted Workspace Intelligence Platform**

The Enlighted Platform provides the ideal foundation companies need to successfully achieve digital transformation, gleaning unprecedented insights in how to design, build, and use physical space.
Impacting leaders across industries

From corporate real estate managers to facility managers, sustainability and C-suite professionals, leaders find value in Enlighted’s unique suite of solutions.

**CEO**
Reduce capital and operating expenses, improve productivity

**CRE Executive**
Optimize portfolio strategy now and for the future

**Sustainability Leaders**
Reach sustainability goals and generate positive impact

**HR Leaders**
Improve employee satisfaction, safety, and wellbeing

**CIO/VP of IT**
Standardization, security, and integration capabilities

**COO**
Realize cost savings and operational efficiencies

**Integrators & Specifiers**
Offer elevated, long-term solutions to differentiate and modernize portfolio capabilities

**CFO**
Reduce OpEX and build investor value

**Manufacturing**
- Safer capacity controls and insights
- Improved air quality
- Occupant-led temperature control

**Education**
- Eliminate high-risk traffic behaviors
- Improved lighting for learning
- Asset tracking for improved workflows

**Retail**
- Checkout and assistance resources
- Product placement preferences and trends
- Safer, capacity controlled limits

**Office**
- Reserve desks and rooms for hybrid work
- Signal space preferences and trends
- Control temperature and shading
- Leverage corporate amenities

**Healthcare**
- Caregiving and diagnosis task-specific lighting
- Asset tracking for inventory management
Sustainability through technology

Climate change is a global challenge and urgent imperative. Today, sustainability and business goals are one in the same.

The building sector represents an unprecedented opportunity to enable smart buildings to reduce energy costs and CO2, improve employee health, and support a sustainable planet.

Enlighted offers a suite of workspace sustainability solutions that contribute to our customers’ sustainability goals – offerings for intelligent lighting and HVAC controls, occupancy optimization, energy management, and environmental controls.

"Up to 90% energy savings with Enlighted lighting and temperature controls”

71% of the workforce believes sustainable companies to be “more attractive employers.”

90% of global business executives consider decarbonization a high-priority business initiative.

Sustainability is in our very DNA. It’s not an option. It’s a business imperative. Sustainable business growth goes hand in hand with the value we create for people and our planet.

— Judith Wiese
Chief People and Sustainability Officer
Siemens AG

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Our customers
Innovators where space, people, and work meet

Enlighted is trusted by some of the world’s largest organizations to orchestrate portfolio transformation at scale with over 1,000+ customer installations with over 2.3 million occupants in 60 countries and growing.

- **NHS**
  - 90% Energy Savings
  - Reduced energy costs and improved space utilization

- **Charter Hall**
  - 66% Re-education Temperature Calls
  - Reduced energy costs and improved occupant experience

- **LUTON**
  - 12,000 Tons of CO2 Removed Over 20 Years
  - Meet carbon neutral goals for 2040

- **Enlighted**
Backed by a global industrial powerhouse

We’re proud to be a Siemens company.

We are an independently operated, Siemens-owned business, so we have the agility of an innovative tech leader backed with the strength of a leading global powerhouse organization.

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SIEMENS

Our leading portfolio is transformed towards more open applications, with more cloud-based and as-a-service solutions and IoT-enabled hardware that can be constantly upgraded. At the same time, collaboration will reach a new level with a growing ecosystem of partners.

— Roland Busch
CEO SIEMENS AG

R&D and Solution Investments
Global Implementation Capabilities
Alignment with Siemens Sustainability Portfolio

Xcelerator
As part of the Siemens Xcelerator open business platform and marketplace, Enlighted’s Smart Building IoT solutions help our customers leverage their building’s data to vastly improve processes and decisions at the intersection of people, space and work.
The Enlighted partner ecosystem

Enlighted has joined forces with strategic business and technology organizations worldwide that bring the latest innovation, domain knowledge, and industry expertise.

Our partners share our vision and focus, and they are invested in solving some of our biggest customer challenges.

Technology partners
- Basking.io
- CBRE Host
- CoWorkr
- Google
- Honeywell
- IBM Tririga
- Irisys
- J2 Innovations
- Johnson Controls
- KONE
- LiquidSpace
- Metra
- Microsoft
- PointGrab
- Pointr
- qlair
- Robin Powered, Inc.
- Signify
- Synapse
- Vecos

Strategic partners
- Advanta
- Atos
- AWS
- Cisco
- Deloitte
- MillerKnoll
- Orion
- PwC
- Salesforce
- SAP
- Steelcase

Enlighted partners with a robust network of more than 100 go-to-market partners
- Lighting Reps
- Distributors
- ESCOs
- Specifiers
- Luminaire OEMs
Leadership to drive accelerated transformation

Our customers are leveraging industry mega trends as catalysts to reframe the conversations they’re having about portfolio strategy, space management, and sustainability – these leaders are pulling ahead, and they’re gaining a competitive advantage for tomorrow as well.

– Stefan Schwab
CEO, Enlighted

Stefan Schwab
CEO
Miriam Borrelli
CFO

Enlighted